GROWTH  
RESILIENCE  
INNOVATION  
TENACITY  

2020 Arkansas 4-H  
ANNUAL REPORT  

University of Arkansas System
Arkansas 4-H: WHO WE ARE

Male
Female

Asian
African American
Pacific Islander
White
More than one race
Undetermined
American Indian or Alaskan Native

On farms
Towns under 10K and rural non-farm
Towns & cities (10K-50K) & their suburbs
Suburbs of cities over 50K
Central cities over 50K

2020 Arkansas 4-H ANNUAL REPORT

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303,784 YOUTH participated in multiple 4-H enrichment experiences this year.
Thanks to Arkansas 4-H Foundation donors, in an extraordinary fiscal year that has been filled with challenges and uncertainties, our mission of supporting youth development opportunities through 4-H has forged ahead.

Arkansas 4-H youth have received every Foundation scholarship and award they have earned. On top of that, a brand new $50,000 scholarship endowment named in honor of retired Extension Director Dr. Rick Cartwright and his wife Lynette, has been entirely funded in a little less than one year.

The Foundation donor family grew this year and rallied to the point of making this one of the best years in recent history for the Arkansas 4-H youth who we have supported since 1951.

This year’s Foundation update is appropriately themed G.R.I.T. for Growth, Resilience, Innovation and Tenacity. Foundation donors have certainly shown their GRIT by their strong support in tough times so that Arkansas youth can show theirs.

Your Foundation support is helping bold dreams become reality. Thank you.

Very Sincerely,

John Thomas
Development Officer
Arkansas 4-H Foundation

Martha Ray Sartor
Associate Vice President – FCS & 4-H
U of A System Division of Agriculture

Arkansas 4-H Foundation
Arkansas 4-H programs are designed to foster growth—in our members’ skills, in their knowledge and in their leadership abilities.

This year has been a time of tremendous growth for our 4-H members as well as our leaders and volunteers as we navigate new ways to provide programming amid a pandemic.

We stepped outside our comfort zones as we learned new technology and used it to implement many of our programs in a virtual setting. Our 4-H Wildlife Habitat Education Program (WHEP), one of our popular programs, was one example. Our youth met to practice their wildlife habitat identification skills at the 4-H Center in February.
4-H Youth and leaders examine grassland conditions in preparation for the annual 4-H Forage and Grasslands competition and project.
before COVID-19 began. Normally, we would have the state contest at the 4-H Center too, but 4-H Wildlife Specialist Becky McPeake found a way to take the contest online. She used the online gaming resource Kahoot, which many of our youth already use in their schools. This year our Wildlife Habitat Education program focus was Southern Outer Coastal Plains and Mixed Forest. Our students have continued learning about wildlife identification, food and concepts, and wildlife management without missing a beat.

“Whether it’s learning to use a new technology or taking a first online program, in the end we all learn how to cope, adapt, and continue living through life’s challenges, like this pandemic.”

— Dr. Becky McPeake, 4-H Wildlife Specialist
This is just one example of the numerous programs we’ve taken online, and we would not be able to do all that we do without our 1,500 volunteers who serve as leaders and mentors for 4-H youth across the state. They are the backbone of our organization, and they too have grown in their knowledge and leadership skills.

More than 200 volunteers participated in one of two Virtual Volunteer Reflections events hosted by University of Arkansas System Division of Agriculture for volunteers across the South. About 20 volunteers also participated this year in the National Volunteer Conference of the Southern States.

This year, we introduced a new Volunteer Guidebook to assist our volunteers in club planning. This comprehensive guide to 4-H has enabled our volunteers to more easily serve our youth.

4-H leaders work together using everyday objects to teach hands-on life lessons to 4-H youth.
Our 4-H members always strive “to make the best better.” But that doesn’t happen without effort and even some failures along the way. Arkansas 4-H youth learn to set goals. Through our programs, they acquire the skills needed to achieve goals and they learn the power of perseverance. Throughout their 4-H career, they build personal character and an impressive skill set — all of which creates RESILIENCE.

This year, resilience is perhaps best embodied by the 10 Arkansas 4-H members who received a Congressional Award — the highest honor the United States Congress presents to America’s civilian youth. Madison Mitchell and Joshua Stettmeier, both of Benton County, brought home Arkansas’ first Congressional Gold Awards — a feat that requires no less than two years of consistent work.
Arkansas 4-H
2020 Congressional Medal Award Winners

**GOLD**
- Madison Mitchell, Benton Co.
- Joshua Stettmeier, Benton Co.
  *(pictured previous page)*

**SILVER**
- Keylee Harris, Independence Co.
- Magon Rosalie James, Arkansas Co.
- Katelyn Macejewski, Montgomery Co.
- Janna Morse, Washington Co.
  *(top row l-r)*

**BRONZE**
- Sydney Blackman, Independence Co.
- Baylie Clay, Montgomery Co.
- Caitlyn King, Baxter Co.
- Madison Ireland, Independence Co.
  *(bottom row l-r)*
Madison spent more than 800 hours involved with volunteer service, personal development, physical fitness, and exploration.

Joshua spent more than 400 hours delivering bikes, mentoring children, taking care of lawncare for elderly neighbors, and delivering food to families in need in his community. He also devoted hundreds of hours to improving his strength, speed and overall fitness while developing a deeper passion for computer and mechanical engineering. Joshua completed the requirements for the gold medal by planning and experiencing an eight-day trip to Delaware.

“I am so excited I was able to plan and execute this trip even though I had some surprises and challenges along the way,” he said. “Even though the exploration did not go exactly as I planned, I believe planning is essential and flexibility is the winning ingredient. Besides practical skills, I have learned patience from my experiences and perseverance. When not achieving success on the first attempt, I would have to keep pressing on, addressing new ideas, and critically thinking through various solutions.”

Arkansas 4-Hers are uniquely prepared to take on this challenge. Through project work and leadership training, they’ve developed RESILIENCE to see work through, and that trait will go with them into adulthood.

“I have developed the dedication and discipline to not only establish goals, but to record the results, and see them to completion.”

— Joshua Stettmeier, Gold Congressional Medal Winner
“Necessity is the mother of invention.” This familiar adage took on new meaning for us this year as COVID-19 redefined how we do business in innovative new ways.

Who would have imagined Friday night virtual campfires? Well, we did! (And yes, we had plenty of s’mores!) We used video conferencing, social media, online games and every tool available to us to engage our youth. Were there challenges? You bet.

The pandemic prevented us from hosting our traditional overnight camps, so we offered several virtual options. More than 165 youth participated in one of our six extended camps. Three camps — the Cloverbud, Junior and Senior camps — were age-specific. Other camps, such as our Equine Camp, were open to all ages.
In Healthy Living Camp, youth learned to make delicious snacks, including salsa, ice cream and mug cakes. Youth in the Craft Camp tie-dyed t-shirts, created origami art, experimented with clay and watercolor paints, and tried their hand at other art media.

Another 160 youth joined our weekly virtual camps. For 22 weeks, we hosted camps and demonstrated activities that youth tried from home. Through video, volunteers demonstrated how to make friendship bracelets, meat rubs, lotion bars, Morse code bracelets, dot mandala paintings, paint pours, bath bombs, hot chocolate mix, string art and more. One project — face masks made from t-shirts — was especially useful.

We opened our camps to all Arkansas youth. We had many 4-H members who participated, and we were also joined by non-member youth who needed a creative outlet during these times. We hope our new friends will become new members.
While social distancing, our 4-H members also found innovative ways to serve their communities. They collected food donations for local pantries. They sewed hundreds of face masks. They put their STEM skills to use by creating face shields with 3D printers. In Hot Spring County, 4-Hers teamed with ASU Three Rivers and other county volunteers for the Face Shields for the Front Lines project. Using 3D printers, volunteers created and assembled more than 330 face shields for first responders, healthcare workers and other essential employees. During assembly, 4-Hers were careful to social distance, wear masks and keep surfaces sanitized.

Our regular 4-H activities certainly look a little different this year, but what hasn’t changed is the service our 4-Hers pledge to their communities. Their innovative approach to service has been a bright spot in this unprecedented time.

“Thank you so much for doing these awesome camps! As a 4-H group leader I have also learned a lot – we can do so many of these programs with our club.”
— Melissa Tanneberger, Arkansas 4-H parent and group leader
With more than 50 project areas, 4-H opens doors for Arkansas youth to discover the world and their place in it. Along their journeys, many youth discover a passion for something that propels them to do more. With the leadership skills that 4-H provides, many youth are becoming change agents in their communities, and it shows in their **TENACITY**.

Last year, Pulaski County 4-H member Tahira Marcano and Arkansas 4-H Center Program Director Shannon Caldwell attended the first True Leaders in Equity Institute at the National 4-H Center. The pair were among the 26 adult-student teams selected to attend the three-day event where they received training to prepare them to return home and implement an equity-related project in their community.
Tahira M. contemplates quotes while visiting the Martin Luther King, Jr. Memorial in Washington, D.C.
Tahira’s project is 4-H ADDventures, which educates 4-H members, volunteers and staff about attention deficit disorder (ADD) and attention deficit hyperactivity disorder (ADHD). The program also helps leaders implement activities to keep all members engaged during 4-H meetings.

Tenacity also drives Washington County 4-H member Abigail Norsworthy. She is passionate about gardening, horticulture and livestock and likes to share her passion with others.

She created Show Buddies, a program that enables children with disabilities to show animals at the Washington County Fair. In its first year, 18 special needs youth showed hogs, sheep and dairy goats. The event received such positive feedback that it is not only continuing but also expanding to include special needs youth from two more schools in Washington County.

Abigail’s program was a year in the making. After getting buy-in from the local fair board, she set to work organizing, planning, promoting and fundraising. She raised enough money to provide every Show Buddy participant a t-shirt, backpack
Show Buddies, a program created by Washington County 4-Her Abigail Norsworthy (pictured far right), helps special needs youth show animals at their local county fair.

and a snack for the event. Abigail’s twin sister, Isabella Norsworthy, this year’s Governor’s Award recipient, also helped with the event.

Youth like Abigail and Tahira are using the opportunities they’ve received through Arkansas 4-H to create opportunities for others in their communities. With much TENACITY, they are truly working “to make the best better.”

“I am proud that I was able to work with a variety of kids on this project, and I feel as if they are prepared to build off this program in years to come.”

— Abigail Norsworthy, Washington County 4-Her
SPONSOR HIGHLIGHT
The Rick & Lynette Cartwright Scholarship Endowment

When Dr. Rick Cartwright retired this year as director of the Cooperative Extension Service, we could think of no better way to celebrate his legacy than by creating a college scholarship named in his honor.

Dr. Cartwright grew up on a farm in Stone County where he was a member of 4-H for a while. He joined the University of Arkansas System Division of Agriculture in 1992 and earned international recognition as a rice pathologist. He served in various leadership posts before being named interim director of Extension in 2016 and director in 2017.

The Rick and Lynette Cartwright Scholarship Endowment is now FULLY FUNDED with more than $50,000.

Dr. Cartwright’s colleagues, friends, family and donors around the state contributed generously to this endowment. Proceeds will fund future college scholarships for 4-H members.
During this pandemic, we’ve learned how we can use technology to keep us connected while being socially distanced. Video conferencing has been especially important, with Zoom being our go-to video conferencing platform.

The Arkansas 4-H Center now has a dedicated “Zoom Room.”

We’ve renovated one of our conference rooms and outfitted it with technology that enables us to connect virtually with our 4-H members and volunteers. We also have a portable Zoom station with a 75-inch monitor that can be used anywhere on campus.

These improvements would not have been possible without Friends of 4-H. Their generous support has enabled the 4-H Center to modernize so that we can deliver 4-H programming anywhere.
A special thank you to our 4-H Donors:

**Green Clover**
$1 – $99.99
- Jane M. Ahrends
- Heather Dawn Akins
- Angelia Anderson
- Arkie Red Farm
- Phyllis R. Bachelor
- Jodi L. Blackard
- Jesse R. Bocksnick
- Betty Jean Brannan
- Beverly Brown
- Genean Butler
- Tommy & Liberty Butts
- Michelle A. Carter
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- Nancy M. Clark
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- Zanya Clarkson
- Terri & George Cobb
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- Amy Cole
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- Andrea Price
- Kay Procop
- Pamela Pruett
- Pulaski County Master Gardeners
- Nathan J. Reinhart
- River Belles Extension Homemaker Club/ Crawford Co.
- Maureen Rose

*Note: Donations are listed by fiscal year (July 1, 2019 - June 30, 2020)*
Fish dissection at the SEEK (Science Enrichment Education for Kids) program, offered weekdays during the school year at the Vines 4-H Center.
Your donations at work: Crossett 4-Her Phebe Dawson is studying nursing at Henderson State University, thanks in part to a Foundation scholarship award she earned.

White Clover
$100 – $499.99

- Kimberly Rowe
- Patricia Rowe
- Stewart K. Runsick
- Jan Sampson
- Sherry Sanchez
- Andrew Sayger
- Phyllis Scurlock
- Seven Springs EHC, Cleburne County
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- Deborah Henry
- Rex Herring
- John Hightower
- Tommy Hillman

Note: Donations are listed by fiscal year (July 1, 2019 - June 30, 2020)
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Sharon Turner
Brenda Vick
Joe D. Waldrum
Walls Family Partnership
Leslie S. Walz

Silver Clover
$500 – $999.99
Ag Heritage Farm Credit FLCA
Arkansas Extension Homemakers

Your donations at work: Foundation scholarship recipient Amber Morris is studying agriculture education at Arkansas Tech University.

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Bell & Boyd
Mike Boyd
Sam Boyster
Lance & Leigh Blythe
Robin & Gail Bridges
Hank Chaney
Mark Cochran
Farmers Bank & Trust
First Electric Cooperative
Vic Ford
Lake LaVerne at the Vines 4-H Center is the perfect place to have fun, gain confidence and learn boating and safety skills.
• Generation Three Partnership
• Darwin Hendrix
• Mary Hightower
• Karen James
• Bruce Maloch
• NWA Veterinary Medical Association
• Andrew Zane Pitman
• JJ Pitman
• Bill & Janice Reed
• Donnie L. Reddmann
• Ronnie Reddman
• Carol Ann Russell
• Don Shores
• Sherry Sullivan
• Terry R. Fuller

Gold Clover
$1,000 – $4,999.99
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• Arkansas Alpha Iota Chapter Epsilon Sigma Phi
• Arkansas Association of Extension 4-H Agents
• Arkansas Association of Extension Specialists
• Arkansas Crop Protection Association
• Arkansas County Ag Agents Association
• Arkansas Plant Food Association.
• Donald Matt Brown
• Shannon Caldwell
• Richard & Lynette Cartwright
• CES Federal Credit Union
• Greg Cheshier
• Epsilon Sigma Phi
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• Donnie L. Reddmann
• Mary Hightower
• Andrew Zane Pitman
• JJ Pitman
• Bill & Janice Reed

Ruby Clover
$5,000 – $9,999.99
• 4-H License Plate Receivables
• Arkansas Farm Bureau Foundation
• Martha Maddox
• Darlene Millard
• Riceland Foods Foundation
• Ann Roberts
• U of A Division of Agriculture – UA System
• Don Shores
• Sherry Sullivan
• Terry R. Fuller

Emerald Clover
$10,000 – Above
• Arkansas Farm Bureau Federation
• Electric Cooperatives of Arkansas
• Farm Credit Services of Western Arkansas
• Michael & Beth Hodges

Note: Donations are listed by fiscal year (July 1, 2019 - June 30, 2020)
# 2020 Foundation Endowments

<table>
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<tr>
<th>Endowment Name</th>
<th>Balance</th>
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<tr>
<td>Arkansas 4-H Alumni Association Fund</td>
<td>$12,262</td>
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<tr>
<td>Arkansas Endowment</td>
<td>$65,795</td>
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<td>Art of Farming Endowment</td>
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<td>Bob Buice Scholarship Endowment</td>
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<td>C. A. &amp; Joye Vines Scholarship Endowment</td>
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<td>Centennial Scholarship Endowment</td>
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<td>Darlene Millard Arkansas 4-H Governor’s Award Fund</td>
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<td>Dennis R. Millard Memorial 4-H Scholarship Endowment</td>
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<td>Donald W. Reynolds Foundation Maintenance Endowment</td>
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<td>Harold Hicks Trust Scholarship Fund</td>
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<td>Hazel Jordan Landscaping Scholarship Endowment</td>
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<td>Joye Vines Activity Endowment</td>
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<td>Susan Marshall Scholarship Endowment</td>
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<td>Zack &amp; Jennie Jennings Scholarship Endowment</td>
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**Total Balances** $3,344,875
4-H members work on a motor on their underwater robot they built from scratch between heats during the annual 4-H Seaperch competition.
4-H License Plate Donors

• Cindy Adams-Romines
• Elvira Alejandro-Santiago
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• Jimmy Driggers
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• Yancey Edward II
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• Gregory Evans
• Jamie Elizabeth Evans
• Lindsey Evans
• Rusty Evans
• Derek W. Exum
• Joseph Michael Farr
• Zakary Ferguson
• Bruce A. Fink Jr.
• Alisa Fipps
• Brian Fipps
• FMF Equipment LLC
Your donations at work: Arkansas 4-H past president Brent Clark earned a Foundation scholarship and attends Arkansas State University on his way to a poultry science degree.
Arkansas 4-H Governor's Award finalists Isabella Norsworthy, Abigail Norsworthy, & Sarah Gaskin with Governor and First Lady Hutchinson.
Donor list was provided by DFA. For corrections or additions to the 4-H license holder list, please contact the 4-H Office at (501)671-2100 or griddick@uaex.edu.

- Krystal Sheilon Neal
- Kasey Nelson
- Danton Newsom
- Etta Niswonger
- Natalie Nixon
- Rickey David Norman
- Leonard S. O’Donovan
- David Otwell
- George W. Overbey Jr.
- P. Allen Smith & Associates LLC
- The Parker Partnership
- J. M. Patterson Jr.
- Tanya Pearce
- Chantry Penix
- Hannah Perkins
- Keith Perkins
- John William Perrine
- Juana Picazo
- Kelly K. Pickett
- Susan Pickle
- Jim Pigeon
- Michele Pigeon
- Johanna Jerion Pillow
- Karen Pinales
- Heather Pitman
- Larry Pitman
- Charles W. Prestridge
- Matthew L. Price
- Christina Pumphrey
- Paul Pumphrey
- Kathy Quick
- Paige P. Quinn
- Paden A. Raburn
- Heather A. Raney
- Troy Ray
- Tymeria Reddick
- Dustin Reynolds
- Jason L. Riddle
- Blake J. Riggan
- Tommy L. Riley III
- Natasha Robinson
- Stephany Rogers
- Christina Roling
- Thomas F. Rowland
- Mary Rowland
- Brent Rozeboom
- Carol Ann Russell
- Martha Ray Sartor
- Casey S. Scarborough
- Robert Scott
- Jose Serna
- David Servis
- Janice Shofner
- Robert Shofner
- Ralph Shoptaw
- Whitney E. Sims
- Aaron Smith
- Cal Smith
- Cynthia Smith
- Dan Smith
- Jason Smith
- Justin Smith
- Mary Rachel Smith
- Robert D. Smith
- Alvis Snider
- Alvin R. Spencer
- Ashlea Spencer
- James H. Springer
- Christopher Stallings
- Paul Stanton
- Kenneth Stevenson
- John Stidham
- Randy Still
- Russell Stockdale
- Jennifer L. Stone
- Jessica Street
- Sherry Sullivan
- Penelope S. Templeton
- Kyndra Thomas
- Leon J. Thomas
- Susan Thomason
- Edward Thompson
- Cynthia Towler
- Chad Townsend
- Clyde Traylor
- Angelica Varela
- Carla Vaught
- J.D. Vaught
- Bruce Vick
- Enrique Villalobos
- Clayton Ryan Wagner
- Phillip Walker
- Carrie R. Walling
- Dennis Ward
- Pamela Ann Ward
- Russell Weaver II
- Bradley Webber
- Ronnie Welborn
- Jeannie Wilkins
- Lakisha A. Williams
- Jennifer R. Willroth
- Leonard Wilson
- Michael Shane Wilson
- Tony Windham
- Anthony Wood
- Pia Woods
- Shonte A. Woods
- Rhonda L. Woolridge
- Edward J. Yancey II
- Janeal Yancey
- Daniel Yates
- Baldemar Zendejas

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# Statement of Financial Position

## Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2020</th>
<th>FY 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$785,830</td>
<td>$460,490</td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents, Restricted</td>
<td>$126,527</td>
<td>$74,891</td>
</tr>
<tr>
<td><strong>Total Cash &amp; Cash Equivalents, unrestricted and restricted</strong></td>
<td><strong>$912,357</strong></td>
<td><strong>$535,381</strong></td>
</tr>
<tr>
<td>Certificates of Deposit</td>
<td>$100,496</td>
<td>$201,652</td>
</tr>
<tr>
<td>Investments, at Fair Value</td>
<td>$1,874,525</td>
<td>$2,047,990</td>
</tr>
<tr>
<td>Investments, at Fair Value Restricted</td>
<td>$1,936,933</td>
<td>$2,082,103</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$17,624</td>
<td>$7,342</td>
</tr>
<tr>
<td>Due from Affiliate</td>
<td>—</td>
<td>$2,223</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$15,553</td>
<td>$12,257</td>
</tr>
<tr>
<td>Property and Equipment, Net</td>
<td>$4,284,587</td>
<td>$4,606,412</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$9,142,075</strong></td>
<td><strong>$9,495,360</strong></td>
</tr>
</tbody>
</table>

## Liabilities

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2020</th>
<th>FY 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>$17,756</td>
<td>$57,177</td>
</tr>
<tr>
<td>Due to Affiliate</td>
<td>$81,892</td>
<td>—</td>
</tr>
<tr>
<td>Scholarships Payable</td>
<td>$57,900</td>
<td>$95,171</td>
</tr>
<tr>
<td>Other Liabilities</td>
<td>$150,197</td>
<td>$81,570</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$307,745</strong></td>
<td><strong>$233,918</strong></td>
</tr>
</tbody>
</table>

## Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2020</th>
<th>FY 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets Without Donor Restriction</td>
<td>$5,168,578</td>
<td>$5,503,104</td>
</tr>
<tr>
<td>Net Assets With Donor Restriction</td>
<td>$3,665,752</td>
<td>$3,758,338</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$8,834,330</strong></td>
<td><strong>$9,261,442</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td><strong>$9,142,075</strong></td>
<td><strong>$9,495,360</strong></td>
</tr>
</tbody>
</table>
### Revenues

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 2020</th>
<th>FY 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Service Revenue</td>
<td>$1,070,331</td>
<td>$1,431,537</td>
</tr>
<tr>
<td>Other Revenues, Net</td>
<td>$20,740</td>
<td>$85,223</td>
</tr>
<tr>
<td>Grants and Contributions</td>
<td>$252,096</td>
<td>$112,274</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$3,916</td>
<td>—</td>
</tr>
<tr>
<td>Contributed Services from Affiliate</td>
<td>$376,806</td>
<td>$367,999</td>
</tr>
<tr>
<td>Investment (loss) return, net</td>
<td>$(90,325)</td>
<td>$108,513</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$1,633,564</strong></td>
<td><strong>$2,105,546</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 2020</th>
<th>FY 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$1,875,991</td>
<td>$2,197,514</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$32,042</td>
<td>$17,045</td>
</tr>
<tr>
<td>Management and General</td>
<td>$152,643</td>
<td>$199,837</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$2,060,676</strong></td>
<td><strong>$2,414,396</strong></td>
</tr>
</tbody>
</table>

### Change in Activity

<table>
<thead>
<tr>
<th>Description</th>
<th>FY 2020 Change</th>
<th>FY 2019 Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$(427,112)</td>
<td>$(308,850)</td>
</tr>
</tbody>
</table>

### Revenue Distribution

- **$2M** decrease in Program Service Revenue (65.5%)
- **$1.5M** decrease in Other Revenues, Net (91%)
- **$1M** decrease in Grants and Contributions (15.4%)
- **$500K** decrease in In-Kind Contributions (1.6%)
- **$500K** increase in Contributed Services from Affiliate (7.4%)
- **$0** decrease in Investment (loss) return, net (-5.5%)
- **$0** decrease in Net assets released from restrictions (-5.5%)